

How To Pay For Excel Team Camp-Non fundraising way

GOAL=\$2800 for 14 players or \$200 per player

March 15-20-Meet with players and select Excel team camp you want to attend.

March 31-Get your players invested early by requiring a \$50 non-refundable deposit. Take \$600 dollars of that money and send in a deposit to Excel for each team attending. Bring your entire program, it will really pay off. This helps younger players get invested in your program too.

April 31- A second payment of \$75 is due. We recommend non-refundable because this make everyone parents and players committed to not drop out at the last minute and put your other players in a bind to come up with more money. **Now you have \$125 from each player.**

May 31-A third payment of \$75 is due. You can make this non-refundable or refundable if you want but know that if they drop out you'll have to pick up the \$75 somewhere or another player will have to take their place and pay the \$75. **This completes your \$200 per player for 14 players.** If you have less players you may need to require more per payment. Remember you can use your rebate to decrease the price per player. See brochure. Get the school to cut one check for the remainder of the \$2200 and send it or bring it to camp.

June 31-If you are a traveling you will need to determine cost per player for food and their portion of the hotel room. This amount will be determined by you and your staff. Most areas a room with two double beds can be found at a decent hotel for \$65 per night. This amount will be their final payment. You can even have them bring their own food money separately. If you have to rent a van or pay for gas don't forget to include it in this payment.

Call or email if you have any questions.

Fundraiser done by most teams- a little kids and /or middle school camp on a Saturday or two Saturdays or 3 or four days after school. Have your players teach the others. It is a great way for them to appreciate you and learn as they are teaching.